

February 2010



LITTER QUALITY PROPANE

# Winter Newsletter

## “The Range Program”

A New Product from LQP

Consumers make many decisions during the buying process. One decision that a propane consumer makes is whether they will lock in their price for the heating season or let the price ride the market. Both methods have their benefits and risks. Keeping up with propane prices is a full time job and requires a lot of research and time. What if your propane company was to offer you a program that minimized the risk inherent with both methods of pricing and took the apprehension and worry out of the process?

If you’ve been reading our quarterly newsletters, you’ve seen our focus on innovation. The innovative process is critical to meeting and exceeding our customers’ expectations and our own. One example of what has spawned from that process was the recently released, proprietary vapor management program, which gives our customers choices they’ve never had before. It is with great excitement that we introduce another new, proprietary product to our customers.

Our new product is called “The Range Program”. The range program is designed to be simple to understand and to give only our customers the chance to take advantage of its benefits. With it, you will have the option to lock in a price range instead of committing to either one fixed price or a flexible price for the next heating season. The range program gives you the best of both worlds.

When signed up on the range program your propane price will float between two prices; one high and one low. It will never go above the high price and never go below the low price. Why is this a great plan? It takes worry out of the equation, gives you flexibility and security all at the same time.

Inside this issue:

The Range Program	1&2
Featured Employee	2
Budget	3
Keeping Your Driveway Clear	3
Vapor Management Program	3
Customer Appreciation Day	3
Recipe	4



1-800-824-8630

[www.litterpropane.com](http://www.litterpropane.com)

## “The Range Program” (cont.)

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A couple of examples of how the range program could benefit you may be as follows: Let's say you locked in a price for the heating season, but afterward the market falls. In this instance you would be stuck paying a higher price all season. Had you been enrolled in the range program you would have benefited from the soft market because your price would come down to some point between the high and low price. Another case could be a customer who selected a flexible price for the heating season. The price might have been low when the customer agreed to flexible pricing, but during the course of the heating season the market gained strength, causing the customer's price to go higher with no limit. Had this customer signed up for the range program, at least they would know where their price would stop.

Another great thing about the range program is it's FREE to sign up. All you have to do is to let us know that you want the range program and sign an agreement for one heating season. There're no hidden fees to worry about. It's that simple!

Call us now to reserve your home on the range. We'll make sure that you're included when we roll out this exciting, new program.



## Featured Employee

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***Michael Setty***

Mike is one of Litter Quality Propane's most versatile employees. Mike holds a Class "A" Hazmat Commercial Drivers License which allows him to drive any vehicle in the fleet from the big transport tractor trailers to the service vehicles and everything in between. Mike has been with the company for almost five years and continues to expand his knowledge of the propane industry by enrolling in certified training programs every year. You may have seen Mike in the cylinder delivery truck as that has been his primary responsibility but most recently Mike has developed into a highly skilled service technician. Don't be surprised to see Mike behind the wheel of the transport, in a bobtail delivery truck or installing a tank in your neighbor's back yard because this guy can do it all! Mike is married to Chasity and they have one son Michael. In his leisure Mike enjoys hunting, fishing and archery.

## Budget

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Litter Quality Propane's eleven (11) month budget plan begins in July and runs through May with June being the settlement month. LQP will calculate your monthly budget rate based on the previous year's usage and your price per gallon. Our budget program allows you to make interest free payments for your propane deliveries rather than paying for the entire delivery balance within 30 days. There's also a discount off of your gas price when you participate in our budget program. Call us now to learn more.

## Keeping Your Driveway Clear

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As we all know, winter can cause some hazardous driving conditions. Our drivers make every effort to deliver your propane in a timely manner. We want to remind all of our customers to keep

their driveways clear of snow and ice if possible. LQP will not expect our drivers to cause damage to your property and ours or put themselves in *harm's way* to make a delivery. We want to thank

you in advance for taking these measures to ensure that your delivery will be made on time!



## *Vapor Management Program*

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Would you rather pay for propane as you use it? Now you can pay monthly for the gas that you use with our **Vapor Management Program!** Don't pay for gas when you're not using

it. Keep more money in your pocket and get more storage security with the installation of a larger tank. Ask one of our friendly and professional staff members for details.

## Customer Appreciation Day

Join us on May 29, 2010 for Litter Quality Propane's "Customer Appreciation Day"! You can enjoy live music, food cooked by the Holland Grill Company and non-alcoholic beverages. Bring your propane grill cylinder and receive a discount on getting it filled. We will have items from the Holland Grill Company and Bayou Classic on display for a discounted sale price. Come and enjoy this fun filled day with all of us at Litter Quality Propane!



P.O. Box 297  
524 Eastern Avenue  
Chillicothe, Ohio 45601

## Recipe for Propane Range

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\* Recipe provided by Allrecipes.com \*

### *BAKED POTATO SOUP*

#### Ingredients:

- ◆ 12 slices bacon
- ◆ 2/3 cup margarine
- ◆ 2/3 cup all-purpose flour
- ◆ 7 cups milk
- ◆ 4 large baked potatoes, peeled & cubed
- ◆ 4 green onions, chopped
- ◆ 1 1/4 cups shredded Cheddar cheese
- ◆ 1 cup sour cream
- ◆ 1 teaspoon salt
- ◆ 1 teaspoon ground black pepper

#### Directions:

1. Place bacon in a large, deep skillet. Cook over medium heat until browned. Drain, crumble, and set aside.
2. In a stock pot or Dutch oven, melt the margarine over medium heat. Whisk in flour until smooth. Gradually stir in milk, whisking constantly until thickened. Stir in potatoes and onions. Bring to a boil, stirring frequently.
3. Reduce heat, and simmer 10 minutes. Mix in bacon, cheese, sour cream, salt, and pepper. Continue cooking, stirring frequently, until cheese is melted.

